

Conference 2002

International Energy Project Financing

April 18th, 2002
Pan-Pacific Hotel
San Francisco, California



Reach 10 Successful International Energy Project Financiers in One Day!

The international energy market has exploded with demand for industrial cogeneration projects, small power plants, and energy efficiency improvements. These projects provide developing countries with reliable power, cleaner sources of electricity, and much needed efficiency in manufacturing. This worldwide demand has created a market niche, which requires specialized financing.

Now you can learn from both project developers and banks that have successfully financed their own international energy projects. Meet with equity fund investors, multilateral development banks, and commercial banks that can provide capital of up to \$100 million.



Attend the International Energy Project Financing Conference in San Francisco, California, on April 18, 2002.

Conference Accommodations

The conference is being held at the Pan-Pacific Hotel, 500 Post Street, San Francisco, California 94102. For hotel room reservations, please call (800) 327-8585.

Conference Cost

Registration cost is \$100.00 (includes presentations, conference binder, and lunch). You may register by using check, money order, Visa or Mastercard.

Program Information

Conference Organizers:

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Agenda

Morning Session

- 8:00 am** Conference Registration
- 9:00 am** Introduction
Commissioner Robert A. Laurie
California Energy Commission
- 9:10 am** **Patrick Mulcahy**, Director
Team China II-Yiyang Power Co., LLC.
Special issues in structuring international project financing - Yiyang Sunshine Power Co., Luoyang City, Henan Province, China. (Case Study)
- 9:35 am** **Lawrence McGrath**, Managing Director
FondElec Group, Inc.
The energy efficiency market in developing economies in Central and Eastern Europe and Latin America. Discussion of funding opportunities and specific projects in the region.
- 10:00 am** Questions and Answers
- 10:15 am** Break
- 10:30 am** **Brad C. Johnson**, Partner
DuaneMorris Law Firm
Experience in developing “pool-financing” programs for energy efficiency projects in developing countries. Discussions of the pros and cons of equity and debt financing for small-scale environmental projects.
- 10:55 am** **Scott D. Storment**, Senior Program Development Officer
North American Development Bank
How NADB establishes parameters for financing, evaluates project structures, and determines credit issues through its loan and guaranty program.
- 11:20 am** **Marc Stuart**, Director
EcoSecurities, Ltd.
The role of emissions trading in international energy project financing.
- 11:45 am** Questions and Answers

- 12 noon** Luncheon
Introduction of Luncheon Speaker
Commissioner Robert Pernel
California Energy Commission
- Luncheon Speaker
The Honorable Philip Angelides
California State Treasurer

Afternoon Session

- 1:30 pm** **Erik Layman**, President
Layman Energy Associates, Inc.
Successful strategies for integrating public and private sources of funds for development of a geothermal power project in the Republic of Vanuatu.
- 1:55 pm** **Rick Renner**, President and Chief Operating Officer
Econergy International Corporation
EIC's strategies for financing energy efficiency projects. Sources of finance for small energy projects and new equity funds for emerging markets.
- 2:20 pm** Questions and Answers
- 2:35 pm** Break
- 2:50 pm** **Ron Nechemia**, President
EurOrient
EurOrient Merchant Banking Group's international and utility funds in developed and emerging markets. New portfolio funds for energy projects.
- 3:15 pm** **Terence Darby**, Managing Partner
Energy Investors Group, a subsidiary of Dresdner Bank
Debt/Equity financing of projects under \$100 million – what key parameter institutions are looking for in small projects. EIG's perspectives on specific emerging markets/regions. Will provide examples of recently funded projects.
- 3:40 pm** Questions and Answers
- 3:55 pm** Closing Comments
- 4:00 pm** Adjourn

Registration

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Robert A. Laurie
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James D. Boyd



The registration fee is \$100. You can register with your Visa or Mastercard.

For easy registration, please call the California Energy Commission at (916) 654-4374 or fax your registration form to (916) 653-1435.

☐ Yes, I want to attend.

Name _____ Title _____

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☐ A check or money order is enclosed. (Make check payable to the **California Energy Commission**)

Please charge my: ☐ VISA ☐ MasterCard

Credit Card Number _____ Exp. Date _____

Name as appears on card (*please print*) _____

Signature _____

You may reserve a space at this conference by phone or fax, however, your registration is only valid upon receipt of payment. If you choose not to pay by credit card, please attach your check* or money order to the registration form. Refunds will not be given after April 8, 2002. Mail registration and payment to:

California Energy Commission
1516 Ninth Street, MS-2
Sacramento, CA 95814

* There will be a \$10.00 charge on returned checks.